

TOWN OF ATLANTIC BEACH TOWN COUNCIL MEETING

Monday, March 2, 2020

4:10 p.m.

The Town of Atlantic Beach Town Council meeting was held and recorded at Atlantic Beach Community Center, 1010 32nd Avenue South, Atlantic Beach, South Carolina, on the 2nd day of March, 2020.



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APPEARANCES

COUNCIL MEMBERS:

Mayor Jake Evans, Chairman
Councilman Lenearl Evans
Councilwoman Josephine Isom
Councilwoman Jacqueline Gore
Councilwoman Glenda Williams

ADMINISTRATION:

Benjamin Quattlebaum Jr., Town Manager
Cheryl Pereira, Town Clerk

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1 Call to Order:

2 **MAYOR EVANS:** This Town Council meeting is called to
3 order this Monday, March the 2nd, year 2020 at
4 4:10 p.m. Roll call?

5 **CLERK:** Councilman Lenearl Evans? Councilwoman
6 Josephine Isom?

7 **COUNCILWOMAN ISOM:** Here.

8 **CLERK:** Councilwoman Jacqueline Gore?

9 **COUNCILWOMAN GORE:** Here.

10 **CLERK:** Councilwoman Glenda Williams? Mayor Jake
11 Evans?

12 **MAYOR EVANS:** Here.

13 **MR. QUATTLEBAUM:** Mayor and Council, Councilman
14 Lenearl Evans said he will be here, coming
15 late, and also Councilwoman Glenda Williams
16 said she will be late, but they plan to attend.

17 **MAYOR EVANS:** Okay, thank you. Council, seek a
18 motion to go into Executive Session for legal,
19 personnel and contractual matters.

20 **COUNCILWOMAN ISOM:** So moved, Mayor.

21 **COUNCILWOMAN GORE:** Second.

22 **MAYOR EVANS:** There's a motion and a second to go
23 into Executive Session for legal, personnel and
24 contractual matters. Any other questions,
25 comments?



1 **MR. QUATTLEBAUM:** Mayor and Council, the matters to
2 be discussed in legal, the hospitality tax
3 lawsuit with the county, Horry County, and the
4 municipalities, Tyson versus the Town of
5 Atlantic Beach lawsuit, Oceans Apartment legal
6 status. And contractual will be the proposed
7 agreement, Special Purpose Development
8 Corporation developer. That's on the agenda.
9 For the record, Mayor, also legal counsel will
10 be conferenced in in Executive Session.

11 **MAYOR EVANS:** Thank you. Any other questions,
12 comments, Council? Roll call?

13 **CLERK:** Councilwoman Josephine Isom?

14 **COUNCILWOMAN ISOM:** Yea.

15 **CLERK:** Councilwoman Jacqueline Gore?

16 **COUNCILWOMAN GORE:** Yea.

17 **CLERK:** Mayor Jake Evans?

18 **MAYOR EVANS:** Yea. Motion granted.

19 **Executive Session:**

20 **(Executive Session.)**

21 **MAYOR EVANS:** Council, I seek a motion to come out
22 of Executive Session into the General Session.

23 **COUNCILWOMAN ISOM:** So moved, Mr. Mayor.

24 **COUNCILWOMAN GORE:** Second.

25 **MAYOR EVANS:** Motion and a second to come out of



1 Executive Session into the General Session.
2 Any other questions or comments? Council, no?
3 Roll call?

4 **CLERK:** Councilman Lenearl Evans?

5 **COUNCILMAN EVANS:** Yea.

6 **CLERK:** Councilwoman Josephine Isom?

7 **COUNCILWOMAN ISOM:** Yea.

8 **CLERK:** Councilwoman Jacqueline Gore?

9 **COUNCILWOMAN GORE:** Yea.

10 **CLERK:** Councilwoman Glenda Williams?

11 **COUNCILWOMAN WILLIAMS:** Yea.

12 **CLERK:** Mayor Jake Evans?

13 **MAYOR EVANS:** Yea. Motion granted.

14 **General Session:**

15 **MAYOR EVANS:** I want to take this time to welcome
16 the general public. Thanks for coming out, and
17 if you've got any devices, cell phones, that
18 may disturb the proceedings would you put those
19 on silence for us at this time please? Thank
20 you. And if you would, stand for a moment of
21 silence.

22 **(Moment of Silence.)**

23 **MAYOR EVANS:** Pledge of Allegiance.

24 **(Pledge of Allegiance recited in unison.)**

25 **MAYOR EVANS:** Ceremonial matters, Council members,



1 anyone? No ceremonial? Approval of the
2 agenda. Council, seek a motion for the
3 approval of the agenda as it is outlined?

4 **COUNCILWOMAN GORE:** I seek a motion for the approval
5 of the agenda for as it is outlined.

6 **COUNCILMAN EVANS:** Second.

7 **MAYOR EVANS:** Motion and a second for approval of
8 the agenda. Any other questions, comments?
9 Roll call?

10 **CLERK:** Councilman Lenearl Evans?

11 **COUNCILMAN EVANS:** Yea.

12 **CLERK:** Councilwoman Josephine Isom?

13 **COUNCILWOMAN ISOM:** Yea.

14 **CLERK:** Councilwoman Jacqueline Gore?

15 **COUNCILWOMAN GORE:** Yea.

16 **CLERK:** Councilwoman Glenda Williams?

17 **COUNCILWOMAN WILLIAMS:** Yea.

18 **CLERK:** Mayor Jake Evans?

19 **MAYOR EVANS:** Yea. Motion granted.

20 **Old Business:**

21 **MAYOR EVANS:** We're down to Item Number 6, Old
22 Business, Town Council meeting minutes.
23 Minutes from Town Council meeting held on
24 February 17th, 2020. Council, seek a motion
25 for the approval of those minutes?



1 **COUNCILMAN EVANS:** So moved, Mr. Mayor.

2 **COUNCILWOMAN ISOM:** Second.

3 **MAYOR EVANS:** Motion and second for approval of the
4 meeting minutes for February 17th, 2020. Any
5 other questions, comments? Roll call?

6 **CLERK:** Councilman Lenearl Evans?

7 **COUNCILMAN EVANS:** Yea.

8 **CLERK:** Councilwoman Josephine Isom?

9 **COUNCILWOMAN ISOM:** Yea.

10 **CLERK:** Councilwoman Jacqueline Gore?

11 **COUNCILWOMAN GORE:** Yea.

12 **CLERK:** Councilwoman Glenda Williams?

13 **COUNCILWOMAN WILLIAMS:** Yea.

14 **CLERK:** Mayor Jake Evans?

15 **MAYOR EVANS:** Yea. Motion is granted.

16 **New Business:**

17 **MAYOR EVANS:** We're down to New Business. Approval
18 of Memorandum of Understanding between the Town
19 of Atlantic Beach and Special Purpose
20 Development Corporation to explore development
21 of the Town of Atlantic Beach.

22 **MR. QUATTLEBAUM:** Mayor and Council, you have a copy
23 of the memo -- proposed Memorandum of
24 Understanding with Special Purpose Development
25 Corporation developing the Town of Atlantic



1 Beach. The representatives from that entity
2 are here to make a formal presentation to the
3 Council. Mr. Gene Lawson and Mr. Sonny Matta
4 are here to make their presentation.
5 Gentlemen, could you come ---

6 (Inaudible background noise.)

7 **MALE SPEAKER:** I'm just gonna set up a screen so we
8 can use a projector.

9 (Inaudible background noise.)

10 **MAYOR EVANS:** While we're waiting for them, we're
11 gonna move on down the line with the next
12 agenda item, B under New Business, approval of
13 the Town of Atlantic Beach 504 Disability
14 Grievance procedures. Council, seek a motion
15 for the approval of the Town of Atlantic Beach
16 504 Disability Grievance procedures.

17 (Inaudible background noise.)

18 **COUNCILWOMAN ISOM:** Second.

19 **MAYOR EVANS:** Who made the motion?

20 (Inaudible background noise.)

21 **MAYOR EVANS:** Okay. There's a motion and a second
22 for the approval of the Town of Atlantic Beach
23 504 Disability Grievance procedures.
24 Questions, comments? Ben?

25 **MR. QUATTLEBAUM:** Yes. Several months ago, the Town



1 of Atlantic Beach was awarded a \$150,000
2 Community Development Block Grant to
3 comprehensively revitalize the Town's
4 playground facility adjacent to the Community
5 Center. One of the federal requirements is
6 that the Town of Atlantic Beach has a current
7 504 disability grievance procedure as well as
8 Item D, which we'll come to, a
9 nondiscrimination on the basis of disability
10 status. These are updates to the Town's 504
11 Disability procedures, and it is a requirement
12 in order to receive the federal funds for the
13 revitalization of the Community Center -- I
14 mean of the playground.

15 **MAYOR EVANS:** Any other questions, comments from
16 Council? Roll call?

17 **CLERK:** Councilman Lenearl Evans?

18 **COUNCILMAN EVANS:** Yea.

19 **CLERK:** Councilwoman Josephine Isom?

20 **COUNCILWOMAN ISOM:** Yea.

21 **CLERK:** Councilwoman Jacqueline Gore?

22 **COUNCILWOMAN GORE:** Yea.

23 **CLERK:** Councilwoman Glenda Williams?

24 **COUNCILWOMAN WILLIAMS:** Yea.

25 **CLERK:** Mayor Jake Evans?



1 **MAYOR EVANS:** Yea. The Motion is granted. Item C
2 under New Business. Council, seek a motion for
3 the approval of Operational Employer
4 Participation Resolution for participation in
5 the State Insurance Benefit Program.

6 **COUNCILWOMAN ISOM:** So moved, Mr. Mayor.

7 **COUNCILWOMAN GORE:** Second.

8 **MAYOR EVANS:** There is a motion and a second for the
9 approval of the Operational Employer
10 Participation Resolution for participation in
11 the State Insurance Benefit Program ---

12 **MR. QUATTLEBAUM:** Mayor and Council, This is a
13 resolution a requesting that the Town of
14 Atlantic Beach be incorporated into the State
15 Health Benefits Program. Currently now the
16 Town of Atlantic Beach provides benefits
17 coverage to its employees through Blue Cross
18 and Blue Shield. The State of South Carolina
19 utilizes the same Blue Cross and Blue Shield.
20 This cost savings will move us from providing
21 individual health coverage for a small number
22 of employees to the statewide health benefits
23 system which will be less costly for the Town
24 of Atlantic Beach to make that transition. In
25 order to be accepted, the State has to accept



1 us, and they would not -- if approved, would
2 take affect July 1st, 2020.

3 **MAYOR EVANS:** Any other questions, comments from
4 Council? Nope? Roll Call?

5 **CLERK:** Councilman Lenearl Evans?

6 **COUNCILMAN EVANS:** Yea.

7 **CLERK:** Councilwoman Josephine Isom?

8 **COUNCILWOMAN ISOM:** Yea.

9 **CLERK:** Councilwoman Jacqueline Gore?

10 **COUNCILWOMAN GORE:** Yea.

11 **CLERK:** Councilwoman Glenda Williams?

12 **COUNCILWOMAN WILLIAMS:** Yea.

13 **CLERK:** Mayor Jake Evans?

14 **MAYOR EVANS:** Yea. Motion granted. D. Council,
15 seek a motion for the approval of policy of
16 nondiscrimination on the basis of disability
17 status.

18 **COUNCILWOMAN WILLIAMS:** So moved.

19 **COUNCILWOMAN ISOM:** Second.

20 **MAYOR EVANS:** There's a motion and a second for the
21 approval of policy of nondiscrimination on the
22 basis of disability status. Questions,
23 comments? Ben?

24 **MR. QUATTLEBAUM:** Mayor and Council, the Town of
25 Atlantic Beach, as a part of that requirement



1 for the federal funding, has to have a policy
2 declaration of nondiscrimination on the basis
3 of disability status. This is a certification
4 that the Town administrator and the Town
5 Council does not discriminate on the basis of
6 disability.

7 **MAYOR EVANS:** Questions, comments, Council? Roll
8 Call?

9 **CLERK:** Councilman Lenearl Evans?

10 **COUNCILMAN EVANS:** Yea.

11 **CLERK:** Councilwoman Josephine Isom?

12 **COUNCILWOMAN ISOM:** Yea.

13 **CLERK:** Councilwoman Jacqueline Gore?

14 **COUNCILWOMAN GORE:** Yea.

15 **CLERK:** Councilwoman Glenda Williams?

16 **COUNCILWOMAN WILLIAMS:** Yea.

17 **CLERK:** Mayor Jake Evans?

18 **MAYOR EVANS:** Yea. Motion granted. Down to 8.

19 Report, your Town Manager's Report, Ben?

20 **Report:**

21 **MR. QUATTLEBAUM:** Mayor and Council, just to provide
22 you and the public an update on where we are on
23 Bike Fest 2020, we have posted all of our
24 information on Bike Fest 2020 registration,
25 property owners' listing, all of the



1 requirements that are to be eligible to
2 participate in Bike Fest 2020 as a vendor is
3 online. We have been seeing a dramatic
4 increase in the number of new vendors that have
5 expressed interest as the public and the
6 Council will recall that the vendor fee was
7 loaded -- lowered from 875 I think for food
8 vendors to 675, and 650 for ---

9 **COUNCILWOMAN GORE:** Retail.

10 **MR. QUATTLEBAUM:** --- retail vendors. That has seen
11 an uptick in the number of requests on the part
12 of new vendors for participation in Bike Fest
13 2020. On March the 23rd, we will hold our
14 first meeting with all of the law enforcement
15 personnel that will be assigned to the Town of
16 Atlantic Beach here at the Community Center.
17 We are working to bring back again the bike
18 show that was sponsored last year at the same
19 location, and I'm actively recruiting bike
20 vendors who would provide accessory parts and
21 all kinds of paraphernalia that are interest to
22 bikers. We hope to have a location set up in
23 the Town that participation in those -- bike
24 enthusiasts who would require the kind of
25 merchandise and services that the bike industry



1 provides, that we will have a location set up
2 in conjunction with the bike shows and are
3 looking to finalize the schedule for those
4 shows in conjunction with entertainment that
5 will be provided again this year. So again,
6 that information line -- encouraging all
7 property owners to let Cheryl know if you're
8 interested in leasing your property out this
9 year to be a site location for Bike Fest, to
10 contact her and be included on the list. And
11 that is pretty much where we are.

12 **COUNCILWOMAN WILLIAMS:** What was the date for the
13 meeting with the police?

14 **MR. QUATTLEBAUM:** March the 23rd.

15 **COUNCILWOMAN WILLIAMS:** And that would be at ...

16 **MR. QUATTLEBAUM:** 10:00 a.m. here at the Community
17 Center.

18 **(Inaudible background noise.)**

19 **COUNCILWOMAN WILLIAMS:** 23rd.

20 **MR. QUATTLEBAUM:** It's our initial coordination
21 meeting and -- lead by our Chief of Police to
22 coordinate all of the police services and
23 participation in preparation for Bike Fest
24 2020.

25 **COUNCILWOMAN GORE:** And Quinton is the one that's



1 heading it up this year? Chief is the one
2 that's heading it up this year?

3 **MR. QUATTLEBAUM:** Yes. We're the host ---

4 **COUNCILWOMAN GORE:** You're the host?

5 **MR. QUATTLEBAUM:** --- Town so ... That's all I
6 have, Mayor.

7 **MAYOR EVANS:** Ben -- okay. Okay, we're still
8 waiting for Special Purpose Development
9 Corporation to make their presentation. So
10 just bear with us just a moment.

11 **(Inaudible background noise.)**

12 **(Off the Record.)**

13 **(Inaudible background noise.)**

14 **MAYOR EVANS:** You can go ahead.

15 **MR. LAWSON:** Good evening, everyone. Can you hear
16 me?

17 **IN UNISON:** Yes.

18 **MR. LAWSON:** Okay, very good. Well, you know the
19 best laid plans of mice and men they often go
20 awry. We went out and tried to make some
21 technology available because we know that the
22 Internet is not working in here. So, we did
23 our best. But the machinery currently not
24 working. So, I am Gene J. Lawson. Also known
25 in many circles as Reverend Gene J. Lawson so



1 I will allow my words to paint the image so
2 that you all fully have a comprehension of what
3 we're trying to do. We certainly will forward
4 the PowerPoint to the Council at a later time.
5 I want to first of all thank you all for giving
6 us the opportunity to be here before you in
7 this capacity. My background -- just to kind
8 of let you all know who we are and what we are
9 here to do -- my background comes from really
10 a background of ministry, but it's ministry at
11 a different type of level. My ministry and
12 many -- in many spaces is called professional
13 ministry, and I came up underneath guys like
14 Jeremiah Wright. I came up -- underneath
15 Youngblood out of New York and Dr. Jeremiah
16 Wright, who always explained to us that, you
17 know, if we're going to have a significant
18 ministry, one of the things that was important
19 to understand is that people spend most of
20 their working -- or their waking hours at work.
21 And that was very important to me because it
22 meant that I really had to focus on what people
23 were doing during their day. And so with that
24 being said, I wanted to make sure that my
25 constituency was provided for and that meant



1 economic development. And so with economic
2 development, I had to learn how to do CDCs and
3 how to manage CRAs and understand how cities
4 work and be able to go before councils and try
5 to really better the movement of the people
6 that I serve. And so I see this is no
7 different. I did it in Memphis. I also did it
8 in Mississippi. I'm doing it in Eatonville,
9 Florida. I'm doing it in many other different
10 areas, this same type of thing, going in and
11 trying to do a development that's going to
12 actually help the people to move forward. On
13 this evening, what I really wanted to do is
14 paint a picture of what was possible for
15 Atlantic Beach and to really give the Council
16 an understanding and an appreciation of who we
17 were and what we were doing. First of all, my
18 educational background is from the University
19 of Michigan. I hailed from the Amazing Blue
20 and was a scholar student athlete there, an All
21 American coming out of South Florida. I played
22 wide receiver, that was my claim to fame. The
23 other claim to fame is that I taught Michael
24 Irvin how to play wide receiver. So, I ain't
25 Michael Irvin but he used -- you know, I showed



1 the brother how to play. Because he started
2 off as a defensive in, and ended up on the
3 other side wall. And that should explain to
4 you a little bit of why he played the game the
5 way he did. He used to beat up on poor little
6 defensive backs. But that turned in -- took me
7 to a wonderful college and then from there I
8 did graduate studies and completed a masters in
9 leadership development at Vanderbilt
10 University. The reason why those two things
11 took place is simply because of my mother. My
12 mother is steeped in education, she really is
13 an educational legend in our area. She
14 integrated the first African American school
15 with Ms. Ely of Ely High School. It goes all
16 the way back to that. She was the first to
17 develop a -- and build a charter school in
18 Broward County. And Broward County is a place
19 that has a plethora of charter schools. And
20 so, that's my background. Pioneering, doing
21 stuff different, trying to help people that
22 nobody else really seems to be concerned about.
23 My mother instilled that in me. Bless her
24 heart, she does have the Alzheimer's now and it
25 breaks my heart to see Dr. Lawson in that



1 state. She took a fledgling school with 20
2 persons within a classroom, and she turned it
3 into a power house school, which is the largest
4 minority-own school within the Southeastern
5 Region from 20 to 1400 students. So that, and
6 we own 14 acres. I mean it's just a -- it's
7 like a college setting. And so when you think
8 about, okay, how did someone like me get here,
9 well, one of the things that happened is -- is
10 that through friends of friends, I got in touch
11 with a your city manager, Mr. Ben here (ph),
12 and then indicated that there was a possibility
13 that you all needed some educational help. And
14 we were destined to try to help you all build
15 a vocational center and also help with the
16 city's ability to really utilize its own
17 resources. And that meant to create a state of
18 the art civic center, to also create offices
19 and spaces and places where you all could
20 really do some groundbreaking work as you
21 continue to grow the city. With that in mind,
22 we envision building a vocational center that
23 would certainly bring in talent and people into
24 Atlantic Beach and it'd be a place of -- how
25 should I say? It'll be a place, a destination



1 so to speak, for persons within the Atlantic
2 Beach area. When I got here, I realized there
3 was some other possibilities, and those other
4 possibilities were that we could really develop
5 a format and a platform that a whole city could
6 benefit and it could grow the city. And we've
7 started asking around because of your unique
8 location, and we found that a lot of people got
9 interested in it. One of the persons that is
10 interested in it is a group that is called the
11 Guterman Partners LLC. Guterman Partners LLC
12 is a multi-billion dollar corporation and they
13 do developments really all over the world. And
14 they are one of the partners that are involved
15 in this effort. We also have a group out of
16 Australia -- excuse me, out of Austria called
17 Zikas (ph). Zikas is another billion dollar
18 firm that is interested in capitalizing the
19 center. The way that it works quite simply is
20 that we are really the conduit to bring in and
21 to structure capital. You all are really at
22 the helm in guiding us in what it is that you
23 want done in your town. We will concurrently
24 come together. There is a master plan that has
25 been developed. As we know, from 2005, and



1 then it was updated. We've looked at that,
2 utilized a lot of the information in that. I
3 wanted to bring some of that to you tonight,
4 but technology has hindered us on that. But
5 understand that that's part of what they've
6 seen along with the work that we've done. Now,
7 so that you understand it, we just didn't get
8 here. We've been doing this for the last year,
9 and this is the culmination. We wanted to make
10 sure that we had these things lined up so that
11 we could come before you and say at this point
12 all we really need the city to do is just to
13 say hey, we would like to take a look at that.
14 And if you say that and sign off on what is
15 known as the MOU which -- it doesn't hold the
16 city responsible on any -- monetarily and
17 there's no strings attached, but it does let
18 our people know that at least the city is
19 interested in possibly taking them on. And so
20 that's really where we are. We've done a lot
21 of work. We've got some of the local
22 universities lined up. We have feasibility
23 studies that are ready to be triggered. We're
24 taking a look at the growth patterns in and
25 around the communities. But the one thing that



1 I understand is that if I'm a part of it, it
2 will, A, have integrity, B, nothing will happen
3 that the city doesn't want to happen, C, we
4 will definitely preserve the city's ability to
5 direct all matters. I mean that's the chief
6 concern I -- I mean, I know what it's like to
7 have somebody come in and try to tell you what
8 to do. That's not what this is. All I'm
9 trying to do is be a conduit to help and to be
10 able to listen and understand what direction
11 the city wants to go, and I'll provide the
12 benefit of my experience, the benefit of the
13 experience of the people that make up the
14 organization. But ultimately, all decisions
15 are going to be up to the individuals that's --
16 you see before me, and the ones that are in --
17 certainly in the constituency out in the
18 audience. So that really is all I'm offering.
19 I have heart for it. I told my mother when she
20 was in her right mind, I said, momma, I'm
21 trying to do something great. And that's what
22 I've been trying to do all along is to do
23 something great because I'll leave you with
24 this image. One of the things that
25 continuously drives me is I remember being in



1 high school, I went to a school called St.
2 Thomas Aquinas High School in Fort Lauderdale,
3 Florida, and one of the things that
4 continuously drove me was when I got up in the
5 middle of the night, my mother was studying for
6 a Ph.D. when I was in about ninth grade. She
7 ended up having a doctorate in education. But
8 I got up to use the bathroom which was across
9 the hall from my room, and I saw my mother
10 splayed out on her reading chair and had all
11 kinds of books around her, books that were
12 open, and she had just literally fallen asleep
13 trying to get her lessons so to speak. And it
14 was from that day forward that I decided that
15 education must be important. Because if she
16 can raise me and my brother, take care of my
17 daddy and earn a doctorate while she's a
18 principal at a local high school, I said, man,
19 I can at least do something. And this is the
20 outcome of that something. So I trust that you
21 all would just give us a chance to show you and
22 we'll do the very best that we can. Amen?

23 **COUNCILWOMAN WILLIAMS:** Amen.

24 **(Inaudible background noise.)**

25 **MR. LAWSON:** Okay. Thank you for your time.



1 **MALE SPEAKER:** Time for some questions ---

2 **MR. QUATTLEBAUM:** --- questions.

3 **MR. LAWSON:** I'm open to any questions, any and all
4 questions.

5 **(Inaudible background noise.)**

6 **MR. LAWSON:** Yes, ma'am.

7 **COUNCILWOMAN WILLIAMS:** Well, my question is -- and
8 I understand that you all are the conduit that
9 goes out and gets the financing from other
10 groups. So the groups that you're all in
11 dealing with, how would the finances be
12 structured, put together? Are they trust fund
13 companies or are they dealing with a certain
14 type bond or seek a municipal bond, or are they
15 dealing with like BBVAs that gonna have to go
16 through MT110s and stuff like that? And I'm
17 talking -- well, you know what I'm talking
18 about.

19 **MR. LAWSON:** I understand.

20 **COUNCILWOMAN WILLIAMS:** Okay.

21 **MR. LAWSON:** Understand. What I'm gonna do is I'm
22 gonna transition over to one of our partners
23 which is Sonny Matta, and he's a guru in
24 finances. I will put -- Sonny is very detailed
25 ---



1 **COUNCILWOMAN WILLIAMS:** Okay.

2 **MR. LAWSON:** -- and he'll, you know, he'll -- I'm
3 gonna tell you that what we will do, if we're
4 trying to look at a structure that involves
5 about three different ways to fund so that we
6 are not beholdng (sic) to just one way.

7 **COUNCILWOMAN WILLIAMS:** Right.

8 **MR. LAWSON:** That we won't get, you know, locked in
9 ---

10 **COUNCILWOMAN WILLIAMS:** Okay.

11 **MR. LAWSON:** --- and be able to plug and play. So
12 if somebody falls out, we would plug somebody
13 else right in. But all of that, Sonny kind of
14 pulls that together really (inaudible).

15 **MR. MATTA:** So, when we -- as Gene had mentioned, we
16 have been working on and taking a look at the
17 Town for about a year. We've had multiple
18 conversations with your legal counsel. We are
19 well aware of the, you know, the tax and
20 capacity issues that come along. So one of the
21 things that we did -- last e-mail that we sent
22 to Ben was so that, you know, we could give you
23 time to really dig in on where and how we are
24 able to structure the financing and, you know,
25 much of it is like going to go purchase a home,



1 meaning I'm coming in with equity and then I
2 have debt, right?

3 **COUNCILWOMAN WILLIAMS:** Uh-huh.

4 **MR. MATTA:** The municipal tools on the financing
5 that you all have, and the sovereign powers
6 that you have, right? Will come forward in the
7 investment thesis part of it, right? So while
8 -- what this looks like is we -- as we, you
9 know, kind of commission this -- these studies
10 ---

11 **COUNCILWOMAN WILLIAMS:** Uh-huh.

12 **MR. MATTA:** --- will be presented and what will
13 reveal itself is exactly the size, the shape of
14 the capital, how it, you know, it's not
15 detrimental to the Town's taxing ability,
16 right? And we've provided you hopefully with
17 some models that you can dig into because these
18 are proven concepts, right? As far as taking
19 and modernizing a town. With -- most towns
20 across the country are, you know, in a
21 situation where they're needing that private
22 equity to come in.

23 **COUNCILWOMAN WILLIAMS:** Understood, uh-huh.

24 **MR. MATTA:** And so we utilize private equity. We
25 utilize traditional debt financing. The



1 sovereign powers that you have, you know, we'll
2 make sure that we work with you all to optimize
3 those and then help you decide because it'll be
4 in front of you on, you know, what is all the
5 latest and greatest optimal ways that this
6 financing is gonna take place and how these
7 projects -- these projects will actually get
8 delivered. So on the bond financing side.

9 **COUNCILWOMAN WILLIAMS:** Uh-huh.

10 **MR. MATTA:** You know, there's components of that in
11 -- well, with what Gene's organization has been
12 doing on financing schools so that's a, you
13 know, a robust municipal product that doesn't
14 necessarily obligate the Town.

15 **COUNCILWOMAN WILLIAMS:** Uh-huh.

16 **MR. MATTA:** In a way that, you know, this is done.
17 But you'll -- you'll have the benefit of
18 looking at the next step after your master
19 development plan, and that's the investment
20 side, and where and how and, you know, on the
21 capital. So that's really where, you know, we
22 get real active together, right?

23 **COUNCILWOMAN WILLIAMS:** Uh-huh.

24 **MR. MATTA:** Because now we've decided on a real way
25 forward that meets everybody's needs.



1 **COUNCILWOMAN WILLIAMS:** Okay. Okay, so I'm -- what
2 I'm hearing you say that if there's anything
3 dealing with municipal bonds or, you know,
4 trust fund companies or SBLOCs, or whatever is
5 involved, whether it has to go through the
6 MT110 or whatever, then you all would inform
7 the Town first?

8 **MR. MATTA:** Where it -- yeah, correct. You'll be so
9 far ahead of any of those types of decisions so
10 there -- there's no surprises built into any of
11 this and that's -- and, you know, Ben has been
12 very thorough with having us work with your
13 legal counsel as well ---

14 **COUNCILWOMAN WILLIAMS:** Right.

15 **MR. MATTA:** --- to get to this point. So once you
16 take a look at, okay, priorities on one, what
17 we need to do there, how we're gonna finance
18 it, et cetera. That'll be presented, you know,
19 you all will vote on it and we'll move that
20 component forward and then, you know, move
21 forward on the phases that you already have
22 outlined. We just really -- just need to
23 refine those and make sure we understand, like
24 yourself, exactly the capital structure side of
25 it.



1 **COUNCILWOMAN WILLIAMS:** Uh-huh.

2 **MR. MATTA:** And then we can optimize, you know,
3 together from there.

4 **COUNCILWOMAN WILLIAMS:** Okay. So with your company
5 -- your company's basically coming in more so
6 like a broker, that you are brokering or
7 something ---

8 **MR. MATTA:** Well, we're -- we're what is called a
9 single source provider, right?

10 **COUNCILWOMAN WILLIAMS:** Okay.

11 **MR. MATTA:** What we do is there's many different
12 components ---

13 **COUNCILWOMAN WILLIAMS:** Uh-huh.

14 **MR. MATTA:** --- and the financing, as you're aware
15 and ---

16 **COUNCILWOMAN WILLIAMS:** Right.

17 **MR. MATTA:** --- many projects within projects.

18 **COUNCILWOMAN WILLIAMS:** Right.

19 **MR. MATTA:** So we bring in our equity and our
20 resources ---

21 **COUNCILWOMAN WILLIAMS:** Okay.

22 **MR. MATTA:** --- but certainly, you know, equity is
23 not unlimited. You have to take a look at, you
24 know, what we take -- when we get into
25 execution mode of ---



1 COUNCILWOMAN WILLIAMS: Right.

2 MR. MATTA: --- delivering the school or the, you
3 know, the new municipal facilities ---

4 COUNCILWOMAN WILLIAMS: Uh-huh.

5 MR. MATTA: --- you know, we want to be able to take
6 a look at that from a vendor management
7 perspective.

8 COUNCILWOMAN WILLIAMS: Okay.

9 MR. MATTA: So we are -- where we excel is on the
10 financing aspect of it.

11 COUNCILWOMAN WILLIAMS: Okay, got you. So -- okay.
12 So basically -- and I'm just trying to get
13 clarity here.

14 MR. MATTA: Please do.

15 COUNCILWOMAN WILLIAMS: So basically when you all
16 come in and I understand that you do one
17 aspect, financial, bringing in your equity and
18 stuff like that. So basically, would you all
19 benefit from phase by phase or the overall
20 project?

21 MR. MATTA: Well, we will present it ---

22 COUNCILWOMAN WILLIAMS: Phase by phase.

23 MR. MATTA: --- the phase -- we will present it in
24 full, we'll present it phase by phase ---

25 COUNCILWOMAN WILLIAMS: Okay.



1 **MR. MATTA:** --- we'll have to look and compare,
2 right? So this is highly, highly transparent,
3 meaning it is -- it becomes a very
4 institutional type of a financing which means
5 that the -- you know, how transparent is ---

6 **COUNCILWOMAN WILLIAMS:** Uh-huh.

7 **MR. MATTA:** --- it is really what is, you know, to
8 benefit everybody, right? You need to know,
9 you know, all the great things about it and all
10 the not so great things.

11 **COUNCILWOMAN WILLIAMS:** Uh-huh, right ---

12 **MR. MATTA:** --- And that's what makes it, you know,
13 institutional.

14 **COUNCILWOMAN WILLIAMS:** Right.

15 **MR. MATTA:** And it's from that point we say -- we
16 look at it -- at the needs that are there. And
17 the different phases and we are, you know, our
18 money is generated depending on what our
19 participation is that we retain in certain
20 aspects of the project.

21 **COUNCILWOMAN WILLIAMS:** Right, okay.

22 **MR. MATTA:** So ...

23 **COUNCILWOMAN WILLIAMS:** So basically -- just say for
24 instance with your investors, you all basically
25 bring about the presentation based -- well, let



1 me say this. Basically -- say, for instance --
2 I'm gonna use myself as an investor. So if I
3 came to you as an investor and I said I want to
4 put five million dollars into this project, so
5 you all kinda come to heads with how much the
6 investors are asking you all for, or how like
7 -- as a return?

8 **MR. MATTA:** Right. Right, so that ---

9 **COUNCILWOMAN WILLIAMS:** Return?

10 **MR. MATTA:** Sure.

11 **COUNCILWOMAN WILLIAMS:** Rate of return.

12 **MR. MATTA:** That's the, you know, if you were taking
13 a look at the investment types of products,
14 thesis products ---

15 **COUNCILWOMAN WILLIAMS:** Right.

16 **MR. MATTA:** --- and, you know, these lay out exactly
17 what these types of returns are but, again,
18 much like a regular mortgage, if I'm gonna go
19 buy a house, right?

20 **COUNCILWOMAN WILLIAMS:** Uh-huh.

21 **MR. MATTA:** I come with my down payment ---

22 **COUNCILWOMAN WILLIAMS:** Right, absolutely. Uh-huh.

23 **MR. MATTA:** So that is -- whether it's, you know,
24 ten million or a hundred million ---

25 **COUNCILWOMAN WILLIAMS:** Uh-huh.



1 **MR. MATTA:** --- whatever that number is. So when we
2 put up the equity to trigger the debt component
3 and then you deliver that project, right?

4 **COUNCILWOMAN WILLIAMS:** Uh-huh, right.

5 **MR. MATTA:** You have a long-term, you know, have a
6 long-term mortgage on it.

7 **COUNCILWOMAN WILLIAMS:** Understood.

8 **MR. MATTA:** So that's a, you know, a traditional ...

9 **COUNCILWOMAN WILLIAMS:** Uh-huh.

10 **MR. MATTA:** Or financing is lined up on the -- on
11 the different components of it, and now we
12 really just need to see how we can optimize it
13 and that comes from going through the exercise
14 that we need to go through ---

15 **COUNCILWOMAN WILLIAMS:** Got you.

16 **MR. MATTA:** --- right? We're just taking the plan
17 and now putting the financial aspect and making
18 sure it's crystal clear because that's not as,
19 you know ---

20 **COUNCILWOMAN WILLIAMS:** Right.

21 **MR. MATTA:** --- not done yet.

22 **COUNCILWOMAN WILLIAMS:** Right, understood.

23 **MR. MATTA:** And then from there, it'll help us all,
24 you know, decide.

25 **COUNCILWOMAN WILLIAMS:** And know where we are.



1 **MR. MATTA:** Right.

2 **COUNCILWOMAN WILLIAMS:** Got -- understood. I'm ...

3 **MR. LAWSON:** I'm gonna let you and Sonny do the
4 (inaudible).

5 **COUNCILWOMAN WILLIAMS:** Yeah.

6 **MR. LAWSON:** 'Cause -- no, that is very, very --
7 something that -- and I understand where your
8 question is pointing and let me just be, you
9 know, transparent.

10 **COUNCILWOMAN WILLIAMS:** Uh-huh.

11 **MR. LAWSON:** We're in it for the long haul. We're
12 not in it for, you know, phases -- we get paid,
13 we're gone.

14 **COUNCILWOMAN WILLIAMS:** Right.

15 **MR. LAWSON:** Doesn't work like that.

16 **COUNCILWOMAN WILLIAMS:** Understood.

17 **MR. LAWSON:** When you put your equity in it there --
18 let's say for instance, we go to a hedge fund.
19 This fund says 500 million dollars. We have to
20 put up 15 percent of that 500 million ---

21 **COUNCILWOMAN WILLIAMS:** Right, uh-huh.

22 **MR. LAWSON:** We're not gonna get that 15 percent
23 back until the project is built.

24 **COUNCILWOMAN WILLIAMS:** Understood.

25 **MR. LAWSON:** You understand? So we ---



1 **COUNCILWOMAN WILLIAMS:** Right.

2 **MR. LAWSON:** --- you know, your equity partners,
3 which is what we're coming in as, we have to do
4 that (ph).

5 **COUNCILWOMAN WILLIAMS:** Okay.

6 **MR. LAWSON:** Yeah.

7 **COUNCILWOMAN WILLIAMS:** Got you.

8 **MR. LAWSON:** Yes, ma'am.

9 **COUNCILWOMAN GORE:** I only have one question. Okay,
10 so therefore, the Town's property is one
11 property and then the people in the Town own
12 their own property. We don't have like
13 property in the Town, so will you be willing to
14 get with property owners and -- as a whole and
15 seeing whether or not they'd be interested in
16 -- I wouldn't say -- I wouldn't advise anybody
17 to sell their property.

18 **MR. LAWSON:** Sure.

19 **COUNCILWOMAN GORE:** But would you be willing to work
20 with property owners where they could be --
21 always have a percentage or something?

22 **MR. LAWSON:** Of course. Of course, and that's the
23 kind of plan that we, you know, that's the kind
24 of plan that we want to execute. Some will
25 want to sell, some will want to ---



1 COUNCILWOMAN GORE: Right.

2 MR. LAWSON: --- they'll have an equity position and
3 all of that, you know, all of that is gonna be
4 meted out. That's the only way these things
5 can get done in a town ---

6 COUNCILWOMAN GORE: Right.

7 MR. LAWSON: --- such as this.

8 COUNCILWOMAN GORE: Right.

9 MR. LAWSON: You have to work with the people.

10 COUNCILWOMAN GORE: Right.

11 MR. LAWSON: That's the only way you're gonna do it.

12 COUNCILWOMAN WILLIAMS: Community development.

13 MR. LAWSON: Yeah.

14 COUNCILWOMAN WILLIAMS: That's what it is.

15 MALE SPEAKER: Anybody else?

16 COUNCILWOMAN GORE: No, I'm done.

17 COUNCILWOMAN WILLIAMS: Well, I'm done. My other
18 questions come long after the other stuff comes
19 in so ...

20 MR. LAWSON: Oh, we're going to enjoy you. You've
21 got bunches of questions.

22 COUNCILWOMAN WILLIAMS: Yeah.

23 MR. LAWSON: That's good. No, questions are great,
24 you get clarity.

25 COUNCILWOMAN WILLIAMS: Okay.



1 **MR. LAWSON:** (Inaudible) clarity. The last thing I
2 guess I want to kind of report to you all is --
3 I mean, I can't tell you as an African American
4 man how excited I am to -- to see the
5 leadership of this town and to see the
6 diversity of the town and see people working
7 together. Mayor, my hat goes off to you. And
8 I just really appreciate you giving us the
9 opportunity to come in and present to the Board
10 again. You've kind of been our (inaudible) and
11 you kind of know what you're talking about. I
12 just want to give you a little shout out. If
13 I was on the radio, I'd say, you know, let's
14 play a little Barry White. Any other
15 questions?

16 **COUNCILWOMAN WILLIAMS:** I have one last question
17 again.

18 **MR. LAWSON:** Yes, ma'am.

19 **COUNCILWOMAN WILLIAMS:** I think it's the last one.
20 One other thing is, if we have just potentially
21 or have visited a area, maybe in another state
22 ...

23 **MR. LAWSON:** Yes.

24 **COUNCILWOMAN WILLIAMS:** And we see, like even though
25 it's historical, we see this particular image



1 or look, do we have the option to present to
2 you all. I know you all are going to present
3 to us a plan, right?

4 **MR. LAWSON:** Right.

5 **COUNCILWOMAN WILLIAMS:** But do we also have the
6 option to present to you all the image or
7 structure of the Town? I'm not saying we want
8 it identical, but give an example. Okay.

9 **MR. LAWSON:** Yes, ma'am. I would say a hundred
10 percent. What you'll find is that we will
11 structure field trips ---

12 **COUNCILWOMAN WILLIAMS:** Uh-huh.

13 **MR. LAWSON:** --- so that, you know, we can go see
14 some stuff. You can't -- you don't -- you
15 won't know it until you see it.

16 **COUNCILWOMAN WILLIAMS:** Right.

17 **MR. LAWSON:** And so you, you know, you pull together
18 a couple of different places that you like ---

19 **COUNCILWOMAN WILLIAMS:** Uh-huh.

20 **MR. LAWSON:** --- and be able to take the best of all
21 of them ---

22 **COUNCILWOMAN WILLIAMS:** Right, and combine.

23 **MR. LAWSON:** --- and then make a choice.

24 **COUNCILWOMAN WILLIAMS:** Right. Right.

25 **MR. LAWSON:** So, that's that's kind of the way it's



1 structured.

2 **COUNCILWOMAN WILLIAMS:** Okay.

3 **COUNCILWOMAN ISOM:** (Inaudible.) My question is ---

4 **MR. LAWSON:** Yes, ma'am.

5 **COUNCILWOMAN ISOM:** --- are you going to be
6 purchasing property from individuals in the
7 Town?

8 **MR. LAWSON:** Some -- in some aspects, we will ---

9 **COUNCILWOMAN ISOM:** Will.

10 **MR. LAWSON:** --- and in other aspects, they will
11 have -- they may want to stay in with an equity
12 position.

13 **COUNCILWOMAN ISOM:** Okay.

14 **MR. LAWSON:** So they'll have an option.

15 **COUNCILWOMAN ISOM:** All right.

16 **MR. LAWSON:** Yeah.

17 **COUNCILMAN EVANS:** I don't think I have any
18 questions but I need a little bit more time,
19 you know, just to think about it. Do a little
20 studying on it because I just picked up my
21 agenda today and I don't want to just jump on
22 something that I just looked at.

23 **MR. LAWSON:** Well, and I have -- I would appreciate
24 you for that, sir, and I certainly understand.
25 But what I do want you to know as you're



1 looking at that, we want you all to look at it
2 -- that's first and foremost. Number two, it
3 has absolutely no obligation. It doesn't
4 obligate the Town in any way, shape or form.
5 The only thing that you would be allowing us to
6 do is to go out and get more information.

7 **COUNCILMAN EVANS:** Okay.

8 **MR. LAWSON:** That's really all you're gonna let us
9 do. That is the end of it. There's no money
10 involved. There's no exchange of power. It
11 will just say that the city is interested in
12 taking a look at this, and it will let our
13 people know that we can now start using our own
14 money in order to take a look at some of the
15 things we want to present back to you. So it
16 -- but it will (inaudible).

17 **MAYOR EVANS:** Yeah, quite a few of the Council
18 members I know just got this tonight. But if
19 there's some type of presentation you guys
20 would want to present to us ---

21 **MR. LAWSON:** Yeah, I have -- we have a PowerPoint.
22 It just, you know, it just didn't work so I'll
23 just -- I can just send it to you. But it was
24 essentially all the stuff that I mentioned
25 there is in it and some additional information.



1 But tonight it really -- it's non-binding. All
2 we're trying to do is just -- they're -- and if
3 you know markets, there comes a window of
4 opportunity for you to be able to do stuff, and
5 we're trying to capitalize on that window of
6 opportunity so that we can get them interested.
7 It's a funny thing how it works. Somebody may
8 have three, four hundred million dollars for
9 you, but they only have it for that time. And
10 so we want to make sure that they understand
11 that we want to get in line and have that
12 opportunity. And all they're really looking
13 for is just, you know, are they interested?
14 So, that's all.

15 **COUNCILWOMAN GORE:** All right, so you're just
16 needing something to take back to your office
17 saying okay --

18 **MALE SPEAKER:** You've got it.

19 **COUNCILWOMAN GORE:** --- so this gas card right here
20 that we just spent, then we'll just take this
21 gas and go back because they're gonna sign for
22 us to come and say -- more to say, right ---

23 **MR. LAWSON:** That's right. That's all -- and that's
24 all -- it's a trigger to help us to be able to
25 go a little deeper in our research, start our



1 feasibility study, start really pulling out the
2 information that you all need. And then we do
3 have the vote (inaudible) -- and there are
4 documents that your city manager can feed you,
5 'cause we've been feeding --

6 **MALE SPEAKER:** Yeah.

7 **MR. LAWSON:** --- those documents all the while. So
8 this is not just, you know, me coming up with
9 a song and dance. I mean it' been (inaudible)
10 ...

11 **(Inaudible background noise.)**

12 **MR. LAWSON:** And there's a ton -- there's a ton of
13 stuff. We just didn't want to throw it all at
14 you.

15 **(Inaudible background noise.)**

16 **COUNCILWOMAN WILLIAMS:** So, I know your company will
17 cover the feasibility studies and all ---

18 **MR. LAWSON:** Yes ma'am.

19 **COUNCILWOMAN WILLIAMS:** --- that kind of stuff like
20 that. Well, never mind, that's a latent (ph)
21 question.

22 **MR. LAWSON:** Yeah.

23 **COUNCILWOMAN WILLIAMS:** I'm sorry ---

24 **MR. LAWSON:** We -- we're -- you all ain't gonna have
25 to spend a dime.



1 COUNCILWOMAN WILLIAMS: Okay.

2 MR. LAWSON: That's -- I mean, that's really what it
3 comes down to.

4 COUNCILWOMAN WILLIAMS: Okay.

5 MR. LAWSON: You will have jurisdiction over the way
6 it goes ---

7 COUNCILWOMAN WILLIAMS: Uh-huh.

8 MR. LAWSON: --- but that's because you're a
9 sovereign city. I mean that sovereignty, you
10 know, gives you a lot of clout.

11 COUNCILWOMAN WILLIAMS: Right.

12 MR. LAWSON: You decide the way you want it to go.

13 COUNCILWOMAN WILLIAMS: Okay.

14 (Inaudible background noise.)

15 COUNCILWOMAN ISOM: It says we are non-binding in
16 this agreement, or if we go along with it, then
17 why do you need the Town's sign- -- I mean,
18 signature from us?

19 (Inaudible background noise.)

20 MR. LAWSON: I have to -- I can't -- okay. Let's
21 say for a -- now, what did you used to do -- or
22 do -- continue to do now as your vocation?

23 (Inaudible background noise.)

24 MR. LAWSON: (Inaudible) attorney, what was your
25 vocation?



1 COUNCILWOMAN ISOM: Me?

2 MR. LAWSON: Yes, ma'am.

3 COUNCILWOMAN ISOM: Law enforcement.

4 MR. LAWSON: Law enforcement, okay. So, if I am --
5 let's say for example lieutenant on the police
6 force, and my dad was in law enforcement. And
7 I want to -- my commander to go and take a look
8 at maybe doing a sting operation over here.
9 I've got to show him some proof that it's
10 viable for us to go over there and use the
11 manpower and all the people, get them
12 assembled, in order to do that sting operation.
13 We're the same way. I can say well, it looks
14 really good. And you know what they're going
15 to say? They're gonna say (inaudible) that
16 they indicated in writing that they're
17 interested, and that's what it really comes
18 down to, they have to, you know, we have to
19 have some -- and I'm just saying, from my
20 perspective, we -- we're trying to bring -- all
21 we're trying to do is bring resources really to
22 help the Town. And so I -- we just need -- we
23 need the Town to be able to say we'd like to
24 take a look at it. That's it. That's all --
25 that's all we're -- that's all we're really



1 asking so that I can then trigger the machine
2 that starts to take a look at it. And that's
3 -- I mean we're gonna end up spending a couple
4 million dollars just looking at it.

5 **COUNCILWOMAN ISOM:** Uh-huh, and when can we expect a
6 proposal or something other than what we have?

7 **MR. LAWSON:** Well, there are other documents that
8 your manager -- city manager would start to
9 feed you.

10 **COUNCILWOMAN ISOM:** Okay.

11 **MR. LAWSON:** -- already, yes ma'am. But -- and it
12 will be an ongoing sharing of information. So
13 when you asked me when does it -- within the
14 next 30 days you will start to see, you know,
15 information beyond which we have shared, it
16 will start coming across.

17 **COUNCILWOMAN ISOM:** Okay.

18 **MR. LAWSON:** Yes, ma'am.

19 **COUNCILWOMAN WILLIAMS:** So ---

20 **MALE SPEAKER:** So ...

21 **COUNCILWOMAN WILLIAMS:** So basically it's understood
22 that -- it's like a letter of intent?

23 **MR. LAWSON:** That's it ---

24 **COUNCILWOMAN WILLIAMS:** Yeah, yeah so ---

25 **MR. LAWSON:** That's exactly what it is.



1 **COUNCILWOMAN WILLIAMS:** --- basically this memorandum
2 of understanding is basically saying that we
3 understand that this is non-binding and we're
4 interested in moving forward, and then that
5 would then give them the opportunity to speak
6 back to their resources, and even generate some
7 type, you know, letter of interest or intents
8 between the parties there?

9 **MR. LAWSON:** That's ---

10 **COUNCILWOMAN WILLIAMS:** But it's only for them to be
11 able to bring something back to us?

12 **MR. LAWSON:** That's it. You got it.

13 **COUNCILWOMAN GORE:** All right. Yeah.

14 **(Inaudible background noise.)**

15 **MR. LAWSON:** That's the long and short of it.

16 **MAYOR EVANS:** Well, how do you wish to proceed,
17 Council, you want to make a motion ---

18 **COUNCILWOMAN GORE:** Seek a motion. Yeah.

19 **MAYOR EVANS:** Okay, Council, seek a motion for the
20 approval of memorandum of understanding between
21 the Town of Atlantic Beach and Special Purpose
22 Development Corporation to explore development
23 of the Town of Atlantic Beach.

24 **COUNCILWOMAN GORE:** So moved.

25 **COUNCILWOMAN WILLIAMS:** Second.



1 **MAYOR EVANS:** There is a motion and a second on the
2 floor. Any other questions, comments, Council?
3 Roll call, Cheryl?

4 **CLERK:** Councilman Lenearl Evans?

5 **COUNCILMAN EVANS:** Yea.

6 **CLERK:** Councilwoman Josephine Isom?

7 **COUNCILWOMAN ISOM:** Yea.

8 **CLERK:** Councilwoman Jacqueline Gore?

9 **COUNCILWOMAN GORE:** Yea.

10 **CLERK:** Councilwoman Glenda Williams?

11 **COUNCILWOMAN WILLIAMS:** Yea.

12 **CLERK:** Mayor Jake Evans?

13 **MAYOR EVANS:** Yea. Motion granted. There is no
14 public comment cards?

15 **CLERK:** Thank you. No, sir. No ma'am.

16 **MAYOR EVANS:** Council, seek a motion for
17 adjournment.

18 **COUNCILWOMAN WILLIAMS:** I seek a motion for
19 adjournment.

20 **COUNCILWOMAN ISOM:** Second.

21 **MAYOR EVANS:** Motion and a second to adjourn. Roll
22 call?

23 **CLERK:** Councilman Lenearl Evans?

24 **COUNCILMAN EVANS:** Yea.

25 **CLERK:** Councilwoman Josephine Isom?



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COUNCILWOMAN ISOM: Yea.

CLERK: Councilwoman Jacqueline Gore?

COUNCILWOMAN GORE: Yea.

CLERK: Councilwoman Glenda Williams?

COUNCILWOMAN WILLIAMS: Yea.

CLERK: Mayor Jake Evans?

MAYOR EVANS: Yea. Motion granted. This meeting is
adjourned at 6:54 p.m.

**(There being nothing further, the meeting was
adjourned.)**

